RECRUITMENT PACK:

DEPUTY HEAD OF VENUE OPERATIONS
Welcome.

Working in a students’ union is a unique experience where a collection of like-minded individuals come together to really make life better for students. The passion and drive of our staff team has allowed us to transform Royal Holloway Students’ Union, doubling its turnover, rebranding the organisation, and increasing the size of our staff team.

Instrumental to this has been the success of our Trading Services, which have grown to provide a balanced estate for the organisation. As part of the estate, we operate four distinct venues for the wider university community, offering a diverse range of social spaces and service delivery.

We’re on the lookout for an exceptional manager with experience of working in a multi-site operational role in a licensed retail, restaurant, or hospitality environment. Responsible for our licensed venue operations, you’ll ensure all events and venues deliver a high-quality service for our members and generate a surplus contribution for the organisation to reinvest into its charitable activities.

The rest of this guide covers everything about the Students’ Union, how we work, the great benefits package on offer to all our staff – including a cracking range of professional training and development opportunities – through to the strategy that drives us forward as an organisation.

If you like the sounds of what we have to offer, we look forward to hearing from you!

Max Ross
Chief Operations Officer
Our leadership.

We’re a democratic, membership organisation and all students at Royal Holloway are automatically members of the Union. Overall legal responsibility for the Students’ Union rests with our Board of Trustees which is made up of four full-time sabbatical officers, three student trustees and five external trustees.

The sabbatical officers are elected each year by, and from, the student membership of the University. They take a year out of their studies (or immediately after graduating) to take on a full-time paid staff role and to serve as a trustee.

The President of the Union (one of the four sabbatical officers) is the Chair of the Board of Trustees. They are responsible for chairing the meetings of the Board, leading the performance management of the Chief Executive and acting as lead ambassador of the Union to external stakeholders and the wider public.

Current trustees.

President and Chair of the Board
Maia Jarvis
Vice President Education
Shrijeet Shrey
Vice President Wellbeing & Diversity
Vacant
Vice President Societies & Sport
Hannah Hockin

Student Trustees
Isaac Crosby
Molly Taylor
Tom Ridge

External Trustees
Fang Wei
Justin O’Brien
Rory Shanks
Jane Broadbent
Peter Elliot

A bit about us.

The Students’ Union is a student-led organisation that represents 11,000 plus students at Royal Holloway University. The activities and services we offer are really wide-ranging and include things like supporting c.130 student-led sports clubs and societies, ensuring academic representation on every course, offering free and independent advice through our professional Advice Centre, putting on loads of free events with our Give It A Go programme, and running a shop, a pub, a couple of bars and a nightclub to fulfil students’ social life on campus.

We’re a charity (charity no: 1141998) registered with the Charity Commission. Why does this matter? Well it means that any profit we make through our trading or membership services gets reinvested into services that help students during their time at Royal Holloway. That covers everything from funding societies to running national voter registration drives.

We’re independent from the University.

While we work really closely with departments from all across the College, we are a separate organisation. This is important for several reasons, but mainly it means that if students have a problem while studying - whether that is their course, accommodation, or other issues, they can come and talk to us. And they can do this in the confidence that we can take up the issue with the University and help to resolve it.
Our management.

Acting as Secretary to the Board of Trustees, it is the role of the Chief Executive to ensure effective and efficient strategic and operational leadership of the Students’ Union. In conjunction with the President, the position must balance the need to drive and deliver sustainable income streams with ensuring continuous improvement of student satisfaction, engagement and representation.

The role works closely with the elected officers supporting them to ensure that the vision, goals and core values of the Students’ Union are achieved.

The Chief Executive is supported by a professional senior management team who has specific responsibilities for implementing the day-to-day management of Membership Engagement, Trading Services, Marketing & Communications and Finance.

We employ a full-time team of 50 permanent staff and approximately 400 casual student staff.

Our finances.

The Students’ Union has two main sources of income – an annual grant from the University and the income generated through our trading services. We are a charity and a not-for-profit organisation. All surplus generated within the organisation is reinvested into the facilities and services provided across the organisation for our members.

We represent students.

This means that the sabbatical officers sit on university committees and pass on students’ opinions about decisions and changes. They also meet with the local council and other stakeholders to tell them what students think on certain issues.

Our services.

We’re pretty active across campus supporting over 130 sports clubs and societies, representing students and their views, running our independent advice centre, serving up burgers in Tommy’s Kitchen, hosting events across Medicine and the main SU building and providing a convenient place to shop for groceries.

Our departments.

We have four distinct departments: Membership Engagement; Trading Services; Marketing & Communications and Finance.

Membership Engagement.

Forming the backbone of the organisation, Membership Engagement includes Student Opportunities, Student Voice, Advice, and the Union Helpdesk.

All the administration for sports clubs and societies, academic course representation and social media management are just a few things run through here.

Trading Services.

The Ronseal department. It covers every area where the Union is operating commercially, from Tommy’s Kitchen, Medicine and The Packhorse to the Union Shop and big ticket events like the Summer Ball.

They’re the biggest employers of student staff in the organisation and their small army of 300+ staff make sure the drinks keep flowing on our regular club nights which see 1600 students descend on the SU twice a week.

Finance.

This department is responsible for processing the £6 million annual turnover that the organisation generates, ensuring we remain on a stable financial footing. They also support our HR function who are tasked with the recruitment of our 400 strong staff team.

Marketing and Communications.

Getting our message out to our members in the spaces in which they operate is key to our success. It’s the job of this department to know what to say and when to say it, all the while ensuring we look great while doing it.
Our 22/23 officers.

Every year the student body elects four sabbatical officers to work full-time in the Students’ Union for a year.

They work on a range of issues relating to student life, listening to student thoughts and opinions while running campaigns and working with the relevant people and bodies to implement positive policy changes.

Each officer has a portfolio area that sees them take on responsibility for a different area within the organisation, together deciding its strategic direction.

Maia Jarvis - President

The Students’ Union President is the Chair of the Board of Trustees, sits on the highest decision-making committee at Royal Holloway, College Council, and is the figurehead of the Students’ Union.

Shrijeet Shrey - Vice President Education

Not only is the Vice President Education the Deputy President of the Students’ Union but they also sit on a number of high-level committees including Academic Board where the academic strategy of the College is decided.

Vacant - Vice President Wellbeing & Diversity

With a focus on liberation campaigns, mental and physical health provision and general wellbeing issues, the Vice President Wellbeing & Diversity is a key voice for campaigning on campus.

Hannah Hockin - Vice President Societies & Sport

The Vice President Societies & Sport has joint overall responsibility for developing the support the Students’ Union offers to student groups on campus.
Our strategy.

Our mission is simple: **we’re here to make student life better at Royal Holloway.**

We review our strategic plan every two years to ensure we’re focusing on the right areas, with our current plan taking us through to 2024 and focusing on the following five aims:

1. Improve students’ education
2. Make campus fun
3. Look after students’ wellbeing
4. Make students more employable
5. Empower students to change the world around them

But we don’t simply focus on what we do, we also care about how we do it and recruiting the right people is critical to our achievement of this.

You can read the full plan at [su.rhul.ac.uk/strategy](http://su.rhul.ac.uk/strategy).

Our values.

We have five values that people across the organisation share. They represent the expectations we have for ourselves and each other, they guide our day-to-day decisions and the behaviours that we champion.

**Student focused.**

We understand without doubt that we exist for our members. We make sure we know how their needs are changing. We adapt.

**High quality.**

Quality is fundamental to achieving results. We go above and beyond expectations. We channel our energy into making things better and change or stop things that aren’t working.

**Inclusive.**

We champion and celebrate the importance of diversity, equality and liberation consistently through our work. We are ambassadors for our organisation and speak out if something is not right.

**Brave.**

We embrace change and opportunity and we are not afraid to try new things. We are ambitious and constantly look for new approaches to doing things.

**Trustworthy.**

We make decisions based on our values and take responsibility for them, admitting if we get something wrong. We communicate with integrity, even when the message might be difficult.
**Benefits.**

**Get that work life balance right.**

We’re really passionate about our staff members being able to enjoy life outside of the workplace so we’ve built up an annual leave package and flexible working arrangement that stands up as one of the best in the sector.

First up, you can forget about working over Christmas and New Year ever again as we give you up to seven discretionary days over the festive period. And, that’s on top of the 22 annual days of contractual leave you get a year (rising by one day each year up to a maximum of 27 days) plus bank holidays, for a total of at least 37 days off a year.

That’s not all. Should your birthday fall on a work day you’ll also get that off as well so you can do something fun. On top of this we also offer:

- 1pm finishes on alternate Fridays during July and August
- Assisted conception leave
- 18 weeks full pay maternity leave
- 4 weeks full pay partners leave (with an additional two weeks at 50% pay)

Away from annual leave we’ll always try and be flexible around your life where possible. Need to pick up the kids from school? We’ll look at how we can make that work. Got to get the car in for its MOT? We can sort out a late start.

There’s loads of little bits like this that come up in life and we’re always willing to ensure you don’t have to fret about what that means for your job. We’re also pretty flexible with our working day and open to discussing all options that may be on the table.

**Lap up those student discounts.**

Ever get jealous you can’t get discounted Spotify? Well, that’s a thing of the past as we dish up a free TOTUM card for all staff members, opening up the door to a world of student discounts and special offers.

Talking about discounts, you’ll also get 10% off food and drink across our venues - we also do free hot drinks from the bar if you fancy a midday pick me up.

**More freebies than you can shake a stick at.**

Freshers’ Festival is famous for the amount of free stuff that students get their hands on and as a staff member at the SU you’ll also have a chance at getting in on the action. Free pizza, bottle openers, pot noodles, protein powder... you get the idea.

Alongside this, every staff member gets four free tickets to our Summer Ball (worth £300) which is held in Founder’s Building every June. Think of it as a huge one day festival with 3500 students, two major stages with headliners such as Rudimental and Chase and Status, food stalls, fun fair rides and more. And if you drive to work you’ll also get free parking on campus. Sometimes it’s the small things that matter most.
Development and training for days.

We’re all about professional development here at the SU, so we put aside specific training and development budgets to ensure you can build your knowledge and be set up for future success.

We also believe in offering academic opportunities to staff and will support you in your pursuit of qualifications. This extends to financial support alongside study leave to ensure you have the time you require to exceed and excel.

Make a difference.

You’ll be working for an organisation that tackles the big issues on campus but one that has a great time doing it. You’ll be joining a team of smart, friendly people who really care about the sector they work in where everything they do has a direct impact on the experience of over 10,000 students at Royal Holloway.

Despite the hard work, it’s a sociable environment where we value the interactions between our team, be that at our monthly coffee and pastry catch-ups or at the pub after a busy week.

Get fit and have fun.

Fancy cycling to work? We have a ride to work scheme to help you purchase a new bike for your commute - there’s also a season ticket loan scheme should you get the train in. And if hitting the weights is more your scene, we offer reduced price gym membership at the on campus sports centre.

And last but not least.

Should you live over 100 miles away, we offer a relocation assistance package of up to £1500 to individuals moving within 30 miles of Egham.

Finally, we want you to have peace of mind while working at the Students’ Union and offer a death in service benefit, the cost of which is covered by the organisation. This is equal to four times your annual salary which is paid to your nearest or nominated relation should the worst happen.
Deputy Head of Venue Operations

**Responsible To:** Chief Operations Officer

**Responsible For:** Packhorse Manager
SU Venue Manager
Medicine Manager
Tommy’s Kitchen Manager

**Contract Type:** Permanent full time

**Hours of Work:** 35 hours per week (excluding lunch break) averaged over 52 weeks.

**Salary:** £37,541 - £41,906
Salary is subject to RHSU’s Pay & Reward Policy, which includes an opportunity for annual pay progression

**Purpose of Role:**
To be the lead responsible for venues operations, focusing on the development and delivery of exceptional service provision within all venues operated by RHSU.

To provide operational leadership via the line management structure, delivering hands-on support where required, and supporting the continuous development and progression of all staff employed within venue operations.

To be accountable for the setting and implementation of exceptional standards of service, hygiene and professionalism across all aspects of the venue operations; monitoring and reporting on compliance and performance.

To work with all stakeholders to develop the food, beverage and hospitality business models with the key aims of continuous improvement in customer experience, driving revenues and maximising the contribution to the core charity.

**Strategic Alignment:** The role will make a contribution to ‘Making your campus fun’ by supporting the annual delivery of ‘Inclusive’ and ‘Student Focused’ social events and spaces. The post holder will be influential in the delivery of ‘High Quality’ services for all stakeholders, provide leadership for members who are ‘Making themselves more employable’, and be mindful of the wider ‘Environmental Impact’ of the operations.

**Key Deliverables.**

**Operational Leadership**

- Responsible for the licensed venue operations managed by RHSU, ensuring all events and venues deliver a high-quality service for all members of the college community, and generate a surplus contribution for the organisation to reinvest into its charitable activities.
- Lead the team in the development of safe and efficient operational procedures for all licensed venue operations in compliance with legislation and RHSU policies, ensuring all staff are well trained and supported in their roles.
- Engage with the Students’ Union annual budgeting and lead the venues planning process, make recommendations regarding investment in the licensed venue operations and liaise with other departments and teams where required. As part of the wider Trading Services management team, play an active role in shaping, and supporting the work of the department.
- Act as Health & Safety Advisor for the licensed venue operations and be responsible for implementing relevant H&S policies and procedures within all areas of venue operations, ensuring risk assessments are adequate and records maintained centrally.

**Systems & Process Management**

- Lead the team in the development of operational rotas, providing a ‘hands-on’ presence at each venue during opening hours as required, and support the late-night management rota in partnership with the line team. Act as a key holder when required.
- Ensure systems and processes are in place across all venue operations, including (but
not limited to): stock management, financial management and reporting, coaching and development, and routine daily task allocation are used appropriately. Constantly evaluate current operational processes to ensure they are efficient, acting as a catalyst for change and positive development.

- Ensure appropriate use of EPOS and software packages to enable informed management decisions across the licensed trade operations, providing information as requested in a timely manner, and complying with GDPR policies and legislation.
- Regularly audit and report against progress, using management information to ensure service targets are met. This includes statutory compliance.

Business Development

- Liaise with the Entertainment & Events team to ensure a balanced schedule of activity is programmed into the venue operations, maximising footfall for the operations across the days of the week and reflecting the diversity of the college community.
- Collaborate with the Marketing team to promote the venue operations to all stakeholders, investigating opportunities for diversifying income streams, and optimising the customer experience.
- Ensure venue operations support the delivery of corporate, conference and private hire opportunities; liaising with the Entertainment & Events team to secure contracts and maximise external (non-student) revenue streams.
- Ensure all external and large-scale events operated by RHSU are appropriately supported by the venue operations team, working collaboratively with stakeholders to be compliant with legislation, and to deliver the optimum customer/client experience.

Staff & Financial Responsibilities

- Recruit and induct staff within the organisation as appropriate.
- Facilitate the recruitment cycle, induction and training of incoming student staff twice a year to ensure team capacity is relevant for the increase in requirements due to Summer Ball and Freshers’ Festival.
- Supervise and/or manage team members in line with the organisation’s policies and procedures, supporting them to grow personally and professionally.
- Manage a turnover budget of £3m, in line with the organisation’s scheme of delegation and financial procedures.

Organisation-Wide Responsibilities

- Comply with relevant equality and diversity policies, promoting a healthy working environment where all individuals are valued.
- Comply with relevant health and safety policies, seeking to minimise hazards for others.
- Support the development and implementation of sustainability initiatives within the organisation.
- Comply with relevant data protection policies, ensuring General Data Protection Regulations are considered when making plans and decisions.
- Establish and maintain excellent working relationships with students, volunteers, staff and individuals outside of the Students’ Union (for example the University).
- Work as part of a wider team, undertaking any other reasonable duties appropriate for the grade that may be required by the organisation.

Person Specification.

<table>
<thead>
<tr>
<th>EDUCATION AND TRAINING</th>
<th>ESSENTIAL</th>
<th>DESIRABLE</th>
</tr>
</thead>
<tbody>
<tr>
<td>GCSE Maths and English or equivalent (Minimum Grade C).</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Personal Licence Holder.</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>SIA Door Supervisors badge.</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>First Aid at Work qualification.</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Food Safety qualification.</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>IOSH Managing Safely.</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>CIH Level 3 Food Safety.</td>
<td>x</td>
<td></td>
</tr>
<tr>
<td>Train the Trainer qualification or equivalent.</td>
<td>x</td>
<td></td>
</tr>
</tbody>
</table>

EXPERIENCE

- Significant experience in line management within a high-volume licensed retail, students’ union or hospitality environment.
- Evidence of successfully working in a multi-site operational management role in a licensed retail, restaurant or hospitality environment.
- Evidence of continual personal/professional development.
- Experience in menu or product development in a high-volume environment.
- Experience in new business development, entrepreneurial creativity in the delivery of diverse income streams.
- Experience, and understanding, of working within a social enterprise or membership-centric organisation.
Next steps.

Simply head over to su.rhul.ac.uk/jobs, navigate to the role you’d like to apply for and fill in your contact details. Remember to add your CV and covering letter at this point when requested by the system.

We can’t accept any applications that are sent direct by email so you need to ensure it all goes through our online portal. After applying we’ll be in contact via email using the address you used when filling in the application form.

Finally, we wish you the best of luck in your application. If you have any questions, you can email us at surecruitment@su.rhul.ac.uk.

The legal stuff.

All positions are subject to applicants making themselves available to attend interviews, inductions and training days.

Successful applicants will need to submit proof of eligibility to work in the UK before employment. The document submitted will be photocopied and held in accordance with the Data Protection Act 2018 and UK GDPR. This will be done after an offer of employment is made.

Data protection when applying for a role at RHSU.

We’re committed to data protection and it’s important to know what’s happening with your data when you apply for a job role. That means we’ll only use the information you supply for the purposes of progressing your application (or to fulfil legal or regulatory requirements if necessary) and we’ll never share your information with any third parties for marketing purposes or store it outside of the European Economic Area.

For detailed information on data protection during the recruitment process head over to su.rhul.ac.uk/privacy.

Equal opportunities.

We’re committed to ensuring our workforce accurately reflects the diversity of the world we live in. We positively encourage applications from all individuals irrespective of their gender, age, home country, ethnic background, sexuality, religious beliefs or disability.

All candidates will be treated equally and all appointments made on merit. If you have any questions about any of the roles, please don’t hesitate to get in touch with us at surecruitment@su.rhul.ac.uk.